



Customer Information

Name _____

Contact _____

Tel # _____

Aliant Information

Aliant Rep _____

Tel # _____

Email _____

STEP 1- Physical Connectivity

		Qty	Price	Totals
Cat 5E complete wiring	# rooms		\$240.00	\$
Use 2 wire voice cabling	48 rooms per equipment		\$12,500.00	\$
Wireless Acces Points (based on coverage)	# of AP's		\$1,000.00	\$
Use existing Cat 3 Cabling if possible	# rooms		\$120.00	\$
24 port switch able to service 22 rooms	#switches		\$1,200.00	\$

STEP 2 - choose only 1 of all in step 2

Hospitality Server and Software	Unlimited		\$23,395.00	\$
	250 Concurrent Users		\$16,195.00	\$
	25 Concurrent Users		\$11,695.00	\$
Hospitality Software ONLY	Unlimited		\$20,695.00	\$
	250 Concurrent Users		\$13,495.00	\$
	25 Concurrent Users		\$8,995.00	\$
Gateway Software ONLY (See Product Comparison Sheets)	Unlimited		\$6,655.00	\$
	250 Concurrent Users		\$5,395.00	\$
	125 Concurrent Users		\$4,135.00	\$
	50 Concurrent Users		\$2,875.00	\$
	10 Concurrent Users		\$1,795.00	\$
	Upgrade to next level		\$1,799.00	\$
	PC to run software		\$960.00	\$

STEP 3- Other Services

System Installation	Mandatory (Travel included)		\$3,000.00	\$
Solution lprint	Allows printing to front desk		\$1,795.00	\$

STEP 4 - Support

End User Support	1-50 rooms		\$1,075.00	\$
Annual Fee	51- 100 Rooms		\$1,920.00	\$
Annual Fee	101-250 rooms		\$3,000.00	\$
Annual Fee	251-500 rooms		\$3,600.00	\$
Annual Fee	500+		\$6,000.00	\$
Hospitality Maintenance/ Support	Annual Fee		\$1,980.00	\$
Gateway Maintenance/Support	Annual Fee		\$1,075.00	\$

ProData Total Price

Total Annual Fee

Total Lease cost (based on 5 years)

\$
\$
\$



Product Comparison Hospitality VS Gateway Solution

Feature	Description	Hospitality	Gateway
Plug and Play Access	No user configuration required Supports DHCP and Static users	Yes	Yes
Driverless Access to all Services	No drivers required to be loaded	Yes	Yes
Real IP	VPN applications use static IP	Yes	No
Wireless Compatibility	Able to add wireless to system	Yes	Yes
Seamless Email	Able to use email seamless	Yes	Yes
Proxy Support		Yes	Soon
Online Credit Card Authorization	Credit card billing to room	Yes	Soon
RADIUS support		Yes	Soon
Prepaid Access Codes	code required to log on	Yes	Yes
PMS Integration	Automatic billing to room	Yes	No
Port Based Access Codes	code required on particular port	Yes	No
Check IN/Out Time Editing		Yes	No
Port Based Authentication	Turn on/off ports as required	Yes	No
Time Based Billing	bill by second, minute, hour, day etc	Yes	No
Usage Based Billing	bill by byte, kilobyte, megabyte etc.	Yes	No
Traffic Shaping	limit users to max. throughput	Yes	No
Web Based Administration	Control remotely	Yes	Yes
Online maintenance/ Upgrades	Ability to upgrade and maintain remotely	Yes	Yes
SSL Security	Secure web server with password	Yes	Yes
Permanent Devices	Ability to add printers, scanners, etc	Yes	No
Multi-language Support		Yes	Soon
Auto-Sensing of External Network		No	Yes
Free Acces Sites	Regardless of payment -able to get to sites	Yes	Yes
Portal Push	Forces users to site requested by owner	Yes	Yes
Port-Based Portal Rules		Yes	No

For technical questions please contact:

Jeff Stewart BBA, RCDD • prodata@nb.sympatico.ca • 506-461-4339